



Adaptive Learning Platform

Experience in Clinical Trial Training

250+

studies/programs
supported on the
Pro-ficiency platform

Used across **all**
phases of research
with 75% of studies
being in **phase 2 and 3**

75%
PHASE 2 & 3

Good Clinical Practice

Simulation utilized by the Society for Clinical Research Sites for their global site membership (available for **all Pro-ficiency supported studies** as well for reduced training redundancy)

70 **indications across** **13** **therapeutic areas** with significant depth in psychiatry, neurology, endocrinology, nephrology, oncology, devices and rare disease

78% of studies supported include a **global distribution** of sites

"Our company has its own **internal training team** and **solution platform** that's well-known, so of course I went there first. What they proposed was nowhere near as attractive as what Pro-ficiency proposed. I ended up choosing Pro-ficiency because I wanted it **done better**."

- CRO Customer

2M

mistakes made in the
simulated environment,
not as protocol
deviations on a study

3.7M

decisions **simulated**
on the Pro-ficiency
platform



10,000
Sites/Teams



15,200
Investigators
/physicians



150,000
Learners



100%
Client
Retention

■ Lifetime

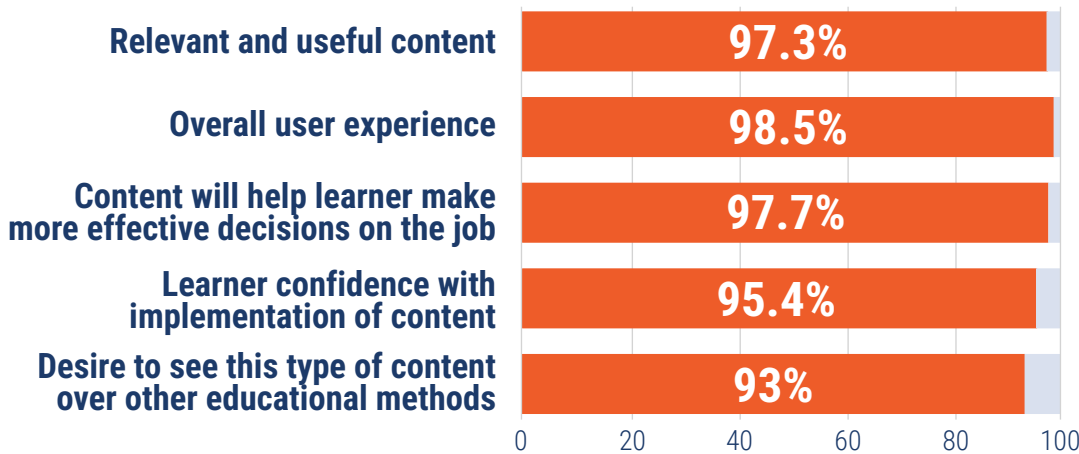
- **21M** Simulation Views
- **1M** Simulation Modules Completed

■ YoY Growth

- **53.5%** Active Clinicians
- **54%** Active Sites

"I just did the training yesterday and **I loved it** - I have hated for my entire career the way protocol training is done at SIVs and I know humans **retain more information** when it is delivered in a narrative rather than as a checklist of rules; personally found it tough to come up with "stories" to stick into a PowerPoint, so I think this can be a **great tool**."

- Dr. Tony Fiorino, Medical Monitor



"We were looking for a novel training method that could **truly capture the user's attention**. We chose **Pro-ficiency** because it **was the only solution** that could do this."

- Industry Sponsor Customer

Saved up to \$2M on a recent Phase 3 study by **switching to a hybrid SIV** approach with targeted monitoring

100% of studies using protocol optimization solution during study design process identified errors or inconsistencies requiring action

Saved 3,500+ person-hours per study (reduced development time, actual training time, and implementation of strategic monitoring)

Saved an average of **6 monitoring hours** per site

Translation of content into **over 200 languages**

\$3.6M saved by moving to smaller hybrid IM and SIV meetings (evaluation of savings over 10 studies)

30% reduction in training time for sites

Avoids amendments in 1 in 4 studies

